



"At our summer meeting, the Board of Directors of FASSP decided to offer a "scholarship" for new members who joined this year. For any members who we were able to recruit, FASSP would reimburse them \$100 of their membership fee. I emailed my fellow secondary administrators in Okaloosa County with our scholarship offer. In this email, I explained why FASA membership would benefit them individually and all of us collectively. To help explain, I attached a flyer from FASA outlining our membership benefits. As a result of this one email, four of my colleagues joined FASSP and FASA. All of them are members of OCASA, our local organization, but had not realized the benefits of joining FASA. I am continuing my membership drive in Okaloosa County by talking at principal meetings and sending emails with "FASA Friday Facts" and the link to the FASA website attached. I am happy to report that John Spolski, one of my middle school colleagues, has already recruited a new member himself."

**Bob Jones, Principal**